

Inspiring Trust

This four-hour module helps leaders understand the connection between trust and business results.

Learning Objectives:

- Learn the behaviors that build trust
- Increase influence through greater trust and trustworthiness
- Learn how to build, restore, extend, and maintain trust

Tools and Participant Materials:

- Participant Guidebook
- Tools CD
- Participant DVD with select video
- Implementation Handbook
- 13 Behaviors of Trust Card Deck

Clarify Your Team's Purpose and Strategy

This four-hour module helps leaders connect the purpose of their team to the mission, vision, values, and strategy of the organization.

Learning Objectives:

- Clearly understand and articulate the “job” of their team
- Connect the team's work to the economic drivers of the organization

Tools and Participant Materials:

- Participant Guidebook
- Tools CD
- Participant DVD with select video
- Implementation Handbook

Closing the Execution Gap

This four-hour module helps leaders build a process for executing on the highest priorities that drive business results.

Learning Objectives:

- Learn how to identify Wildly Important Goals
- Define and create actionable lead measures
- Create motivating scoreboards
- Instill a cadence of accountability for achieving results

Tools and Participant Materials:

- Participant Guidebook
- Tools CD
- Participant DVD with select video
- Implementation Handbook



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